

Contact

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azurepaigesmith (LinkedIn)

Top Skills

Project Management
Project Plans
Salesforce.com

Languages

English (Native or Bilingual)

Certifications

Agile Project Management
Ask Questions to Make Data-Driven
Decisions
Project Planning: Putting It All
Together
Project Initiation: Starting a
Successful Project

Honors-Awards

Dean's List
National Student Exchange
Dean's List
Deans' List
Governors Honor's Academy

Azure Smith, M.Ed

ESG Customer Success Manager at Conservice
St George, Utah, United States

Summary

Results-driven certified associate project manager with over 5 years of experience in data analysis, with a strong track record of delivering accurate, actionable insights. Recognized for exceptional attention to detail, problem-solving abilities, and advanced communication skills, including the ability to simplify complex concepts and effectively share knowledge.

Experience

Conservice

5 years 2 months

ESG Customer Success Manager

February 2025 - Present (6 months)

Lead onboarding and relationship management for enterprise clients, driving measurable customer value through tailored platform integration and strategic stakeholder engagement across client teams

Collaborate cross-functionally with product, operations, and executive teams to identify and implement process improvements, enhancing the customer experience and contributing to continuous SaaS platform growth

Utilize data-driven insights and structured problem-solving to resolve client challenges, improve retention, and support ESG-focused initiatives aligned with customers' sustainability goals

ESG Senior Data Analyst

October 2022 - February 2025 (2 years 5 months)

Conducted detailed data analysis for internal and external stakeholders with a focus on investor reporting, ordinance compliance, and recognition certification
Oversaw onboarding, data ETF load, quality control, and maintenance of master and transactional data in Salesforce

Worked collaboratively with cross-functional teams to improve tools, SOP resources, and KPI and OKR reporting processes

Managed client teams by leading tracker development, assigning tasks for data collection efforts, generating fund reports, and mentoring colleagues

Quality Control Analyst

June 2020 - October 2022 (2 years 5 months)

Logan, Utah, United States

Analyzed utility bills from energy providers nationwide and delivered detailed reports

Utilized SQL to explain billing adjustments to stakeholders

Ensured the precision of colleagues' work through verification

Mentored new employees on processes and standards

Trained property managers in utilizing data dashboards and datasets

Saint John the Baptist Middle School

Teacher – 7th Social Studies, 7th/8th Photography

August 2017 - June 2020 (2 years 11 months)

Draper, UT

Managed all aspects of a dynamic classroom environment, including physical and digital components

Collected and analyzed data for comprehensive reporting to stakeholders

Led curriculum development and delivered engaging instruction on challenging topics

Assessed student performance data to evaluate teaching efficacy

Collaborated with team members, administration, students, and families to devise and execute operational strategies

Education

University of California, Santa Barbara

Master's Degree, Single Subject Teaching (History/Social Studies) · (2015 - 2016)

Southern Utah University

Bachelor of Science (BS), History · (2009 - 2013)

Portland State University

Bachelor of Science (BS), History · (2012 - 2013)

Southern Utah University

Bachelor of Science - BS, History · (August 2009 - June 2013)